

ECONOMIC DEVELOPMENT FOR CENTRAL OREGON

Building a strong and secure economic future for Central Oregon.

EDCO - A LEADER IN BUSINESS DEVELOPMENT

EDCO was founded in 1981 and has been recognized as one of Oregon's most successful economic development organizations. EDCO is an organization driven to produce results - namely helping to close business development deals that expand the primary employment base.

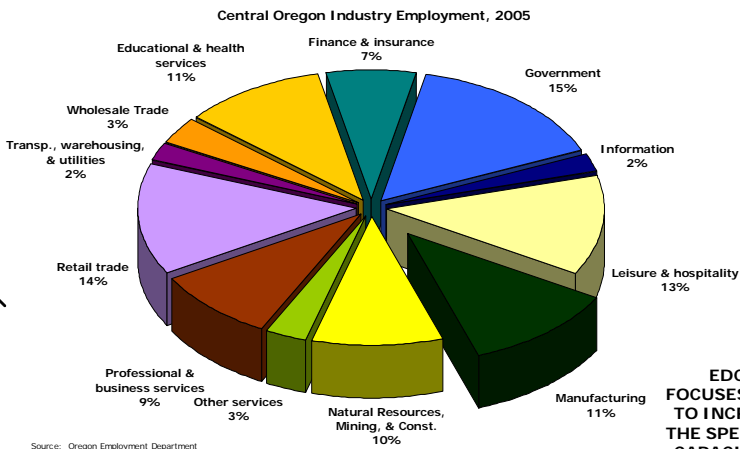
As a private, non-profit organization, EDCO is funded by member contributions from both the private and public sectors. As such, we are not a department of local or state government, and do not receive any financial support for operations from the State of Oregon. Our members include individual private businesses within the region, cities, counties, institutions of higher education and other non-profit organizations.

Healthy communities start with healthy economies.

For the past 25 years, EDCO has focused on building a strong and secure economic future for Central Oregon. EDCO focuses its efforts on primary employers in the manufacturing and technology sectors.

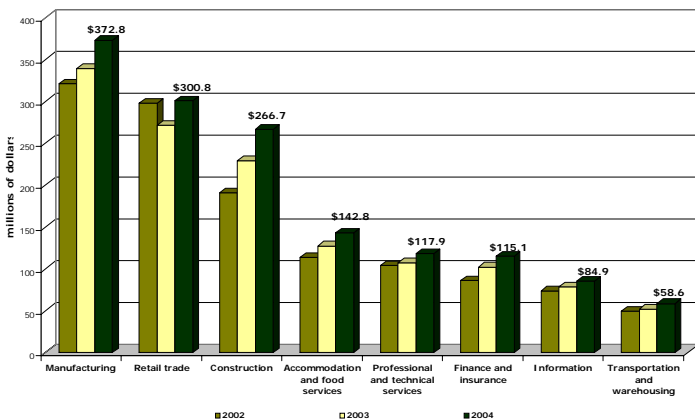
employers. Primary employers need not be large corporations, but in total they must balance overall growth in the economy.

While other membership organizations like Chambers of Commerce exist to provide direct support and benefits (events, networking, advocacy) to their membership, EDCO works to attract new investment and employment which are the foundations of an economy. EDCO members receive the indirect benefit of a thriving and diversified local economy.



EDCO FOCUSES HERE TO INCREASE THE SPENDING CAPACITY OF THE REGION IN ALL SECTORS

Tri-County Total Industry Compensation 2002-2004



The organization leads economic development in the region through:

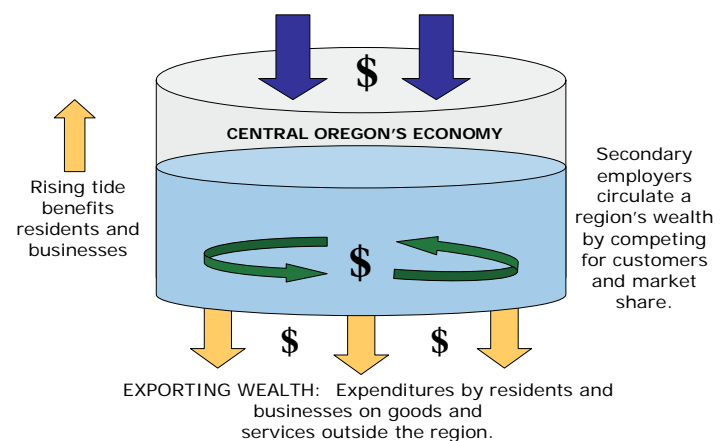
- Marketing & Media Relations
- Targeted Recruitment
- Business Expansion
- Championing Strategic Projects to Improve the Region's Business Climate

Retail, commercial and visitor sectors are unable to sustain an economy in the absence of primary industries and

Why get involved with EDCO?

- EDCO works to grow primary employment that will, in turn, support secondary employers and the entire regional economy.
- EDCO's efforts to attract and encourage new capital investment from businesses is essential for expanding and balancing the region's tax base.
- EDCO is the only organization in Central Oregon with a strategic focus on the regional economy.

IMPORTING WEALTH: Primary employers import wealth to an area from sales of products and services outside the region. Primary employers compete for workforce, not market share, within the region.



"T-Mobile's decision to bring more than 600 new jobs to Redmond was a direct result of the great work done by the EDCO team on many different issues."



- Mark Davis, Senior Manager, National Resource Planning, T-Mobile

Membership Benefits

Network with Top Business Leaders

- EDCO hosts numerous events throughout the year including the Annual Luncheon, Industry Week, Annual Awards and monthly *PubTalks*. EDCO members receive discounts on attending many of these events.

Promote Your Business

- Information and referrals to key decision makers for companies moving to or expanding within the region.
- A free posting on our website including member logos, contact information and link to member websites.
- Sponsorship opportunities for annual events and special programs.
- Member spotlights featured in our monthly electronic newsletter.

Increase Your Knowledge

- EDCO members receive monthly electronic newsletters with information about projects and efforts throughout the tri-county area.
- Member contributions enable EDCO to produce the region's top business and statistical publications including the *Central Oregon Area Profile*, *Central Oregon FactBook*, and *Manufacturing & Technology Directory*. Members can purchase these publications at discounted prices.

Shape Central Oregon's Future

- Gold, silver and bronze members have the opportunity, through an election process, to serve on the EDCO Board of Directors and actively participate in a results-driven organization that will make Central Oregon a better place to live and work. Platinum members automatically receive a seat on the board.

Leadership

- Members have access to dedicated, full-time professionals with comprehensive knowledge of the regional economy, trends, and business expansions.
- EDCO is guided by our Board of Directors, an all-star cast of 32 private and public leaders from across the tri-county area.
- Access to monthly board meetings for the most current trends, projects and developments - before they happen.

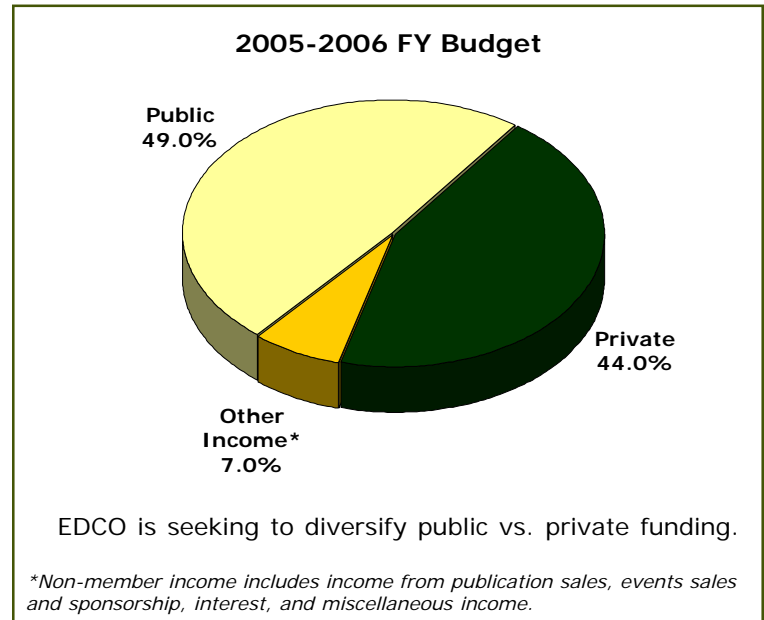
Financial Summary

In order for EDCO to help meet current and future employment needs for the growing tri-county area, it must increase its ability to effectively market the region, assist local employers and complete strategic projects that will improve the region's business climate.

EDCO FY Budget - Income

2005-2006 Goal	\$477,484
2004-2005	\$413,499
2003-2004	\$398,357
2002-2003	\$313,109
2001-2002	\$293,475
2000-2001	\$248,274

EDCO Funding Structure



Membership Categories:

Platinum	\$7,500+
Gold	\$2,500
Silver	\$ 750
Bronze	\$ 250
Individual*	\$ 150
Financial Institutions**	\$1,000

* Independent contractors, individuals, and one-person businesses
** Banks, credit unions and other financial institutions set this rate as part of the two seats the sector has purchased on the board since 1997.

Businesses and individuals interested in submitting an application for membership, can contact:

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